

**From Cradle to College Foundation, Inc.
Board of Directors Meeting
Of
October 17, 2018**

The From Cradle to College Foundation, Inc. held a Board of Directors meeting on October 17, 2018 at 11:00 AM at 600 8th Avenue West, Palmetto, Florida.

Board Members Present:

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| Marc Gilner, Esquire | Linda Guritz (phone) |
| Diana Dill | Scott Kallins, Esquire (phone) |
| Dianne Kopczynski, CPA (phone) | Paul Sharff, Managing Director |

Board Members Absent:

Patrick Grablin, MD, (excused)
Andrew Minor (non-voting, excused)
Howard Veltz (non-voting, excused)

ELC Staff Present:

Juliet Linzmayer

These minutes are a summary of the discussion and action items of the From Cradle to College Foundation Board of Directors meeting on October 17, 2018.

Welcome and Roll Call

Marc Gilner called the meeting to order at 11:04 AM.
Paul Sharff conducted roll call and determined a quorum was present.

Report from the Managing Director

PEARLS

From Cradle to College Foundation (FCTCF) has a signed contract with the Office of Early Learning (OEL) effective September 1, 2018. 18 Early Learning Coalitions have signed or will be signing this week Memorandums of Understanding (MOUs) to receive training. It is expected that all Coalitions will receive the training by August 31, 2019 with the possible exception of Miami-Dade which may participate next fiscal year. We've received a lot of positive comments about PEARLS from ELC executive directors and the Florida Sheriffs Association has approved the training. FCTCF will receive an advance of \$150,000 from the state within 2 weeks. With the help of Senator Galvano we will seek legislative approval and funding in the next legislative session for a statewide mapping system which will aide in notifying child care providers of critical incidents.

Vicki Soto Memorial 5k

The Vicki Soto (slain Sandy Hook Elementary teacher in Newtown, CT) Memorial 5k Run is November 3rd and Marie O'Connell (PEARLS Trainer and ELC staff), Peggy Sammons (PEARLS Trainer), and myself (Paul Sharff), will be participating again this year. FCTCF put in a request to the Office of Early Learning to sponsor the event and reimburse travel expenses not to exceed \$5,000.

Golf Tournament

The annual Golf Tournament is Friday, November 2nd and all proceeds will go to FCTCF. We are hoping to net \$30,000. All Board of Directors are welcome to attend.

Rotary Club/Warehouse

We've had a partnership for 7 months with the Rotary Club of Lakewood Ranch to warehouse books they've purchased for their Books for Kids Program in exchange for a lease of \$24,000 and their logo on our website and other documents.

Conquistador Historical Foundation

Mr. Sharff reported that at tonight's Conquistador Historical Foundation meeting he will request \$10,000 for FCTCF.

Wine/Spirits Fundraiser

FCTCF can acquire a 3 day liquor license 3 times in a calendar year and so we are negotiating with a distributor to sell wine and spirits for the winter holidays. FCTCF will get 10% of the proceeds and the customer will get the items at cost + 10% and a deduction on their federal income tax return, so it's a great deal for all.

Approval of Board of Directors Meeting Minutes of April 26, 2018.

The Minutes for the Board of Directors Meeting of April 26, 2018 were approved via email. Mr. Sharff requested a confirmation of this vote.

Upon a motion duly made by Diana Dill and seconded by Linda Guritz, the minutes for the Board of Directors Meeting of April 26, 2018 were unanimously approved as presented.

Grant Applications

Mr. Sharff requested approval from board members to allow FCTCF to apply for any federal, state, local or private grants, donations, or endowments in which the foundation qualifies.

Upon a motion duly made by Linda Guritz and seconded by Diana Dill, the Board of Directors unanimously approved From Cradle to College Foundation, Inc. to apply for any grants, donations, or endowments in which it qualifies.

Old Business

Building Purchase

Mr. Sharff said the building purchase is still in the works and briefly explained that potentially FCTCF could receive a release of lien funding source. Several years ago, Meals on Wheels Plus received \$2 million in state funding for the purchase of the building referred to as Renaissance on 9th. They defaulted on the terms of the agreement with the state, resulting in a lien on the property. We're hoping an agreement could be reached next year with the help of our state senator Bill Galvano for the sale of the building and FCTCF could be awarded the proceeds from the release of lien which would be allocated towards the purchase of the building that the ELC of Manatee currently leases.

New Business

None


Public Comments

None

Adjournment

There being no further business to come before the Board, Dianne Kopczynski moved to adjourn and Linda Guritz seconded the motion. The Meeting was adjourned at 11:29 AM.

Minutes Prepared by:



Juliet Linzmayer, staff

Minutes approved by:



Marc Gilner, Esq.